

INTERNATIONAL BUSINESS



TU MEJOR TÚ.



- Explore the world by traveling to three different countries. Get your first job abroad and develop your cultural
- intelligence (CQ).
- Become a professional in Marketing or Sustainable Supply Chain.







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STUDY PLAN



10SEM

Life project I: Self-knowledge
Teamwork and Project Management
Customer Insight and Marketing
Basics of Financial Management
ICT Competencies
Professional Communication
Geopolitics I: European Union
French I/German I/Chinese I

4°SEM

- Life project IV: Life Plan
- B2B Sales Skills
- CRM and ERP for Sales
- Principles of Procurement
- International Trade and Business Law Alternative Economic Models Geopolitics II: Latin America French IV/German IV/Chinese IV

2°SEM

Life project II: Life Sense
Entrepreneurship and Business Operations
Customer Experience and Sales
Principles of Accounting and Finance
People and Culture
International Business Law
French II/ German II / Chinese II

5°SEM

Entrepreneurship / Work Placement I

- Quality Management
- Strategic Branding
 Customs Compliance

30SEM

Life project III: Social Context Expanding to Foreign Markets

- Principles of Logistics and Supply Chain Principles of Economics
- Introduction to Data Analytics for Business
- Integrated Marketing Communications French III/German III /Chinese III

60SEM

Entrepreneurship/ Work Placement II

- Sourcing and Supplier Relationship
- Data-Driven Marketing
 Free choice course
 Language course (optional)
 Negotiation & Conflict Management II
 Introduction to Thesis

7°SEM

Entrepreneurship / Work Placement III

 Service design and co-innovation Thesis Planning
 Developing Academic Writing
 Free-choice courses

80SEM

Thesis

International Workplacement

SPECIALIZATIONS

CUSTOMER RELATIONSHIP MANAGEMENT

SUPPLY CHAIN MANAGEMENT





